

MERCY MEDICAL CENTER

2015 Hospital Profile

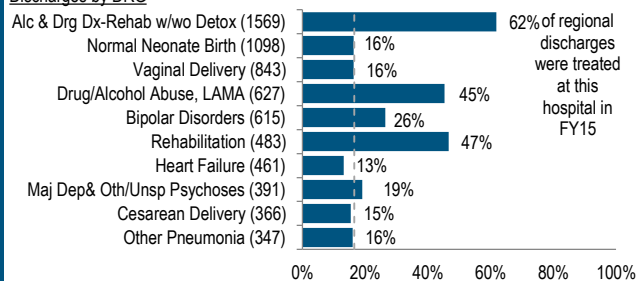
Springfield, MA
Community, High Public Payer
Western Massachusetts

Mercy Medical Center is a large, nonprofit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. Mercy Medical Center had 0.8% fewer inpatient discharges in FY15 than in FY11, compared with a median decrease of 9.5% in its peer cohort. The hospital earned a profit each year from FY11 to FY15, with a 6.2% total margin in FY15, compared to a median total margin of 5.4% among cohort hospitals.

At a Glance	Overview / Size	
	Hospital System Affiliation:	Not Applicable
	Change in Ownership (FY11-FY15):	Not Applicable
	Total Staffed Beds:	417, 10th largest acute hospital
	% Occupancy:	53.0%, < cohort avg. (65%)
	Special Public Funding:	CHART [^] , DSTI [†]
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.86, < cohort avg. (0.87); < statewide (1.00)
	Financial	
	Inpatient NPSR per CMAD:	\$10,705
Services	Change FY14-FY15:	7.8%
	Inpatient:Outpatient Revenue in FY15:	48%:52%
	Outpatient Revenue in FY15:	\$114,624,961
	Change FY14-FY15:	10.6%
	Total Revenue in FY15:	\$273,067,131
	Total Surplus (Loss) in FY15:	\$17,023,977
	Payer Mix	
	Public Payer Mix:	72.9% (HPP* Hospital)
	CY15 Commercial Relative Price:	0.81
	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Health New England UniCare
Quality	Utilization	
	Inpatient Discharges in FY15:	15,787
	Change FY14-FY15:	1.2%
	Emergency Department Visits in FY15:	68,842
	Change FY14-FY15:	3.1%
	Outpatient Visits in FY15:	213,146
	Change FY14-FY15:	1.7%
	Quality	
	Readmission Rate in FY15:	15.3%
	Change FY11-FY15 (percentage points):	1.2%
	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%

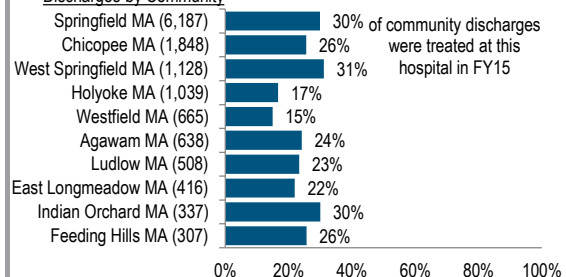
What were the most common inpatient cases (DRGs) treated at the hospital in FY15? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

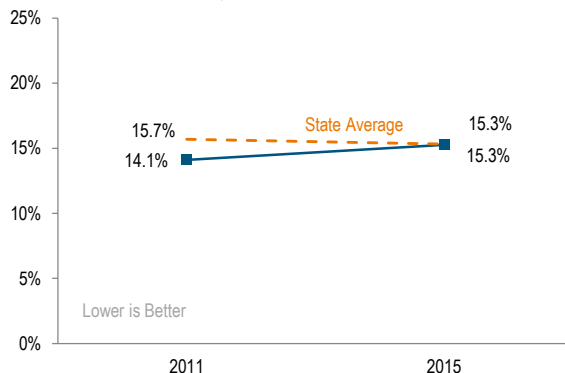


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

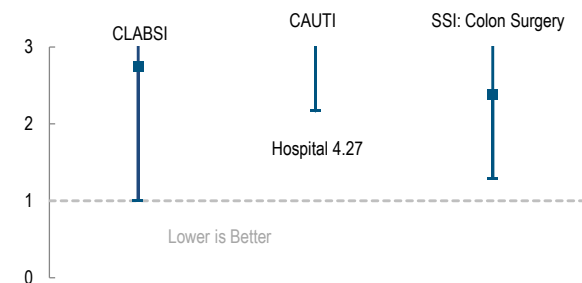
Discharges by Community



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

2015 HOSPITAL PROFILE: MERCY MEDICAL CENTER

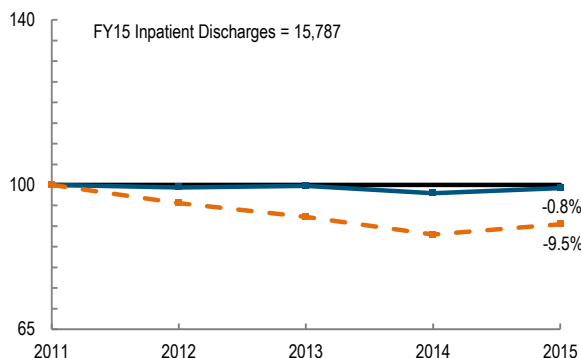
Cohort: Community, High Public Payer

Key:

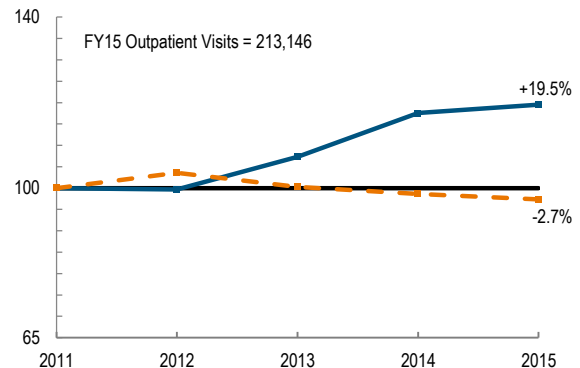


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

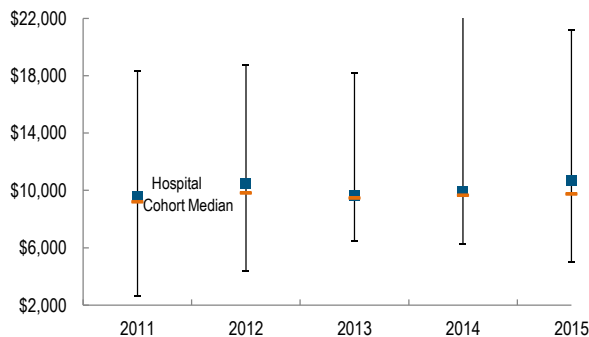


How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

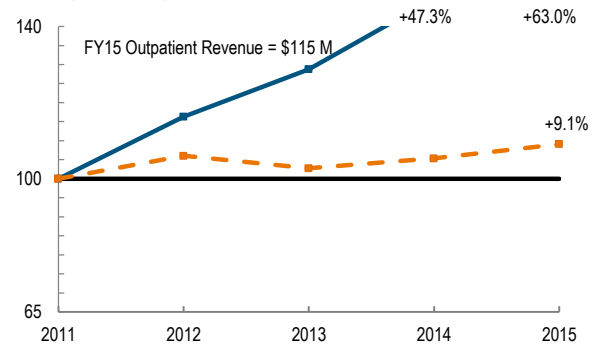


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



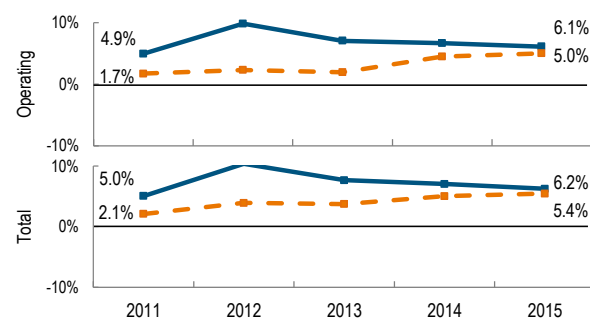
Financial Performance

How have the hospital's total revenue and costs changed between FY11 and FY15?

Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 218	\$ 242	\$ 129	\$ 250	\$ 273
Non-Operating Revenue	\$ 0	\$ 1	\$ 1	\$ 1	\$ 0
Total Revenue	\$ 218	\$ 244	\$ 130	\$ 251	\$ 273
Total Costs	\$ 207	\$ 219	\$ 120	\$ 234	\$ 256
Total Profit (Loss)	\$ 11.0	\$ 25.2	\$ 9.9	\$ 17.7	\$ 17.0

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

[^] For more information on Delivery System Transformation Initiative (DSTI) special funding, please contact the Massachusetts Executive Office of Health and Human Service (EOHHS).

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.